

FACILITY MANAGEMENT – AN INDUSTRY SUSTAINING ON GENUINE NEED AND VALUE

“Strive not to be a success, but rather to be of value.” – Albert Einstein



“ We provide operational excellence to over 170 clients spanning 70 Million Sq.ft. PAN India. Leveraging customized technology and 25 years of experience managing owned assets, ESPL has the expertise to cater end-to-end IFM services across the real estate spectrum of Commercial, Residential, Retail, Co-Working, Education, Hospitality, Industrial & Warehousing segments.

Pradeep Nenumal Lala
MD & CEO, Embassy Services Pvt. Ltd.

Now more than ever, these words seem to resonate with our stories and purpose, resting in the shadows of a pandemic. In every struggle, we understand the true value of our presence. At our very core as human beings, all we really need is health and help, isn't it? We can be certain on this battle with an invisible Virus that our Health Workers, the Police forces, and Sanitation departments have established their value and importance at a time of need. Ripples of positivity flow through the many individuals and establishments who have extended a helping hand with proven resilience, despite tough times. These actions will last the test of eternity.

COVID – An opportunity for introspection, realization and progress.

An opportunity arises in adversity, one that helps establish one's true value to the world. For us in the Facility Management sector, the genuine purpose of the function has brought us at the forefront of the battle as providers of safety, health, and sustenance. Proving our worth has not been an easy journey though. While the primary goal was to ensure essential services to our clients, we also had to ensure the safety of our own people on ground who risked their lives to meet deliverables. This attitude has helped us and the FM sector on a continued journey of genuine success with genuine value.

The situation also allowed for collaboration with other frontline warriors and institutions. The housekeeping training given to the govt. teams to handle the COVID relief centers, our innovative drone disinfection drive done along with BMC Mumbai, the CSR support extended to the police with provision of safety gear and refreshment stops across the country, and support to over 6000 students to write their SSLC Boards in a safe environment; These humble actions have surely kindled the Humane spirit we thrive on.

The Path Ahead

Uncertainty aside, the FM services market in India is forecasted to reach a value of 406 Billion USD by 2026.

We will seek our chunk of the pie with a focused approach on our pillars of strength - Technology integration and skilled manpower. We will also extend VAS involving our knowledge and technology to cater to the diverse needs of people and spaces, adding to our plethoric functions of Integrated Facility Management. We are also awaiting the delayed launch of our own FM training institute which will boost opportunity for education, employment and economy in the country.

About us

Embassy Services was established in 1995 as the Property Management arm of the Embassy Group. We provide operational excellence to over 170 clients spanning 70 Million Sq.ft. PAN India. Leveraging customized technology and 25 years of experience managing owned assets, ESPL has the expertise to cater end-to-end IFM services across the real estate spectrum of Commercial, Residential, Retail, Co-Working, Education, Hospitality, Industrial & Warehousing segments. Withholding global certifications such as the Sword of Honor from the British Safety Council and managing spaces that are LEED and IGBC Platinum certified, we follow best practices set on global benchmarks for Property management.

With a 100% owned manpower firm named Technique Control Facility Management employing over 8000 professionals and custom technology tools to bolster a data-centric approach to Facility Management, we are one of the largest Integrated Facility Management organizations in the country. Built on the founding values of the Embassy Group that epitomize 'future-first' and 'people-centricity,' our vision is to provide operational excellence and engaging experiences to our clients with trust and transparency.